



TAX & LEGAL ASSISTANCE IN MACEDONIA AND ITALY

Please save and print a copy of this reference sheet for possible future needs

Please inquiry through MACEDONIA DESK:

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TAX & LEGAL ASSISTANCE IN MACEDONIA



Get advantage of the most proper tax & legal assistance through our law firms.

Legal disputes
Tax disputes
Administrative disputes against authorities
Legal credit collection
Interventions in enforcement procedures for expropriation
Civil, commercial, corporate and competition law
Specialistic legal assistance (contractual, legal due diligence, ecc.)
Sales agreements, domestic and international
Distribution agreements, supply and agency agreements
Privacy and personal data protection
Legal assistance for the creation and termination of employment
Licence and technology transfer agreements
Patents, trademarks, know how
Unfair competition
Insolvency proceedings and assistance to/against insolvent firms
Restructuring, in court and out-of-court
Family law, wills and estates
Court and in arbitration proceedings
Legal settlement agreements and in litigation proceedings

Macedonia Embassy and Consulates in Italy



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Please inquiry through ITALY DESK:

extraordinary management
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EXTENSIVE BUSINESS SUPPORT IN ITALY



A full set of qualified skills available, including corporate executive support to run businesses.

CORPORATE FINANCE AND TRANSACTIONS

Afford business, financial and legal due diligence, get full support to identify target firms available for acquisition, perform M&A deals, facilitate post-deal integration and set-up joint-ventures.

REAL ESTATE

Reliable support to afford real estate investments and divestments, including legal and financing assistance.

FINANCIAL AND INVESTMENT ADVISORY

Undertake investments in Italy, including operational support, advisory and legal assistance.

AUDIT

Monitor and safeguard your business units, projects and investments in Italy.

EXPLOIT OUR ONE-STOP SOLUTIONS TO HELP YOUR BUSINESS IN ITALY

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CORPORATE EXECUTIVE SUPPORT

Full corporate executive support for management and financial positions, as well as coverage of board positions.

Management

Executive support (result-driven operational assignments)
Interim and Temporary Management
Board Representation in participated companies
Execution of turnaround plans
Corporate and business reorganizations
Set-up and management of offices, branches and companies
Reorganization of family assets and properties
Management of participated units
Disposal of assets, equity stakes or business units
Governance and Business development and marketing plans execution
Competitors watch-dog
Membership in Management and Corporate Guidance Committees
Investors Relations positions
Transition Management and specific training to management
Ethics Compliance & Management



MANAGEMENT SEARCH & SELECTION

Enjoy the most appropriate management for your business in Italy via executive search firms we work with.

Executive, Top and Middle management search & selection
Support in hiring qualified local resources for management and financial positions
Temporary Management



LEGAL ASSISTANCE

Get advantage of the most proper legal assistance in Italy through our connections with law firms.

Legal disputes
Tax disputes
Administrative disputes against authorities
Legal credit collection
Interventions in enforcement procedures for expropriation
Civil, commercial, corporate and competition law
Specialistic legal assistance (contractual, legal due diligence, ecc.)
Sales agreements, domestic and international
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Legal settlement agreements and in litigation proceedings



AUDIT

Monitor and safeguard your business units, projects and investments in Italy.

Audit, coordination, supervisory and management of assets, business units, resources, projects and investments

Please inquiry through ITALY DESK:

First Contact: **Fulvio Graziotto**
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Please feel free to contact us for assistance in Italy: thanks to our network of professionals, we are able to assist in most regions.

Corporate executive support and corporate finance advisory services are charged on a fixed/retainer fee + result-driven fee. Professional assistance and support are subject to fees as per prior quotation, accordingly to each individual case. We do not act as commercial agents or intermediaries.



CORPORATE FINANCE AND TRANSACTIONS

Afford business, financial and legal due diligence, get full support to identify target firms available for acquisition, perform M&A deals, facilitate post-deal integration and set up joint-ventures.

M&A (Mergers and Acquisitions)

Acquisitions & sale of firms, businesses and shares
Mergers and company divisions
Company transformations
EEIG, consortia and international joint-ventures
Due diligence for extra-ordinary transactions
Assistance on post-deal integration
Research of businesses and shares to acquire

Company Sale & Extra-ordinary transactions

Company Restructuring
Generational transitions
Company ratings and evaluations
Closing of seats and disposal of plants
Search prospect buyers for businesses for sale
Real estate investments and disposals
Bankruptcy proceedings and debt restructuring



REAL ESTATE

Reliable support to afford real estate investments and divestments, including legal and financing assistance.

Commercial real estate and discovery of commercial locations
Purchase and sale of commercial and industrial real estates
Financing for the purchase of real estates
Real estate development and special transactions



FINANCIAL AND INVESTMENT ADVISORY

Undertake investments in Italy, including operational support, advisory and legal assistance.

Scouting and Research of Deals and Projects

Scouting of target companies and investments
Research of financing and partners for development
Research of partners for international joint ventures
Exploitation of intellectual property

Extra-ordinary Finance And Project Finance

Capital increases and private equity transactions
Leveraged and management buy out
Project Finance initiatives
Divestments of large industrial plants and equipments